

✨ Build Something Meaningful: Lead Our New Department As Director Of Development & Community Relations

Position Title: Director of Development & Community Relations

Location: Brant, Haldimand & Norfolk

Salary: \$93,172.50 annually

Job Type: Permanent, Full-Time

Application Deadline: July 11, 2025

🌟 About Us

At Lansdowne Children's Centre, we believe in the power of diverse perspectives. Our team is passionate, collaborative, and committed to inclusive, family-centered care. Whether you're early in your career or bringing years of experience, your contributions will help shape brighter futures.

👛 About the Role

This is a unique opportunity to build and lead a brand-new Development and Community Relations department. As the Director, you will shape the strategy and culture of this department, driving transformational growth in fundraising, donor engagement, and community partnerships. You'll be a key ambassador for Lansdowne, helping to secure the resources and relationships that will sustain and expand our mission.

✨ Key Responsibilities

- Establish and lead a new development and communications department
- Develop and execute multi-year fundraising and communications strategies
- Lead major gift cultivation, our capital campaign, and donor stewardship
- Oversee donor databases, Customer Relationship Management (CRM) systems, and data-driven reporting
- Plan and execute donor and community events aligned with strategic goals
- Foster a high-performing, inclusive, and collaborative team culture
- Ensure compliance with Canada Revenue Agency (CRA), Association of Fundraising Professionals (AFP), and Imagine Canada standards
- Champion Lansdowne's RIDES values in all community engagement efforts

Employment Opportunity

Why You'll Love Working Here

- **Growth:** Training, mentorship, and career development for all stages
- **Purpose:** Work that makes a difference in our community
- **Belonging:** Employee committees, inclusive policies, and a culture of respect
- **Benefits:** Comprehensive health coverage, HOOPP retirement plan, and more

Education, Qualifications and Certifications

- Completion of a post-secondary Degree in Philanthropy and Nonprofit Leadership or equivalent education.
- Canadian Fund-Raising Executive (CFRE) designation preferred.

Experience and Knowledge

- Minimum of three (3) years corporate or fundraising experience with an emphasis on major gifts.
- Minimum of five (5) years of corporate communications and relationship-building experience.
- Demonstrated success in securing major gifts and leading campaigns
- Knowledge of CRA guidelines and ethical fundraising practices
- Proof of immunizations or willingness to obtain

Accessibility & Inclusion

Lansdowne Children's Centre is an equal opportunity employer. Accommodations are available upon request for candidates taking part in all aspects of the selection process.

How to Apply

Submit your resume and a short cover letter telling us why this role excites you. We welcome applicants of all ages, backgrounds, and experiences.

- **External Candidates** send your application to: apply@lansdownecc.com
- **Internal Candidates** send your application to: sconsoli@lansdownecc.com

Employment Opportunity



**Canadian Mental
Health Association**
Mental health for all

